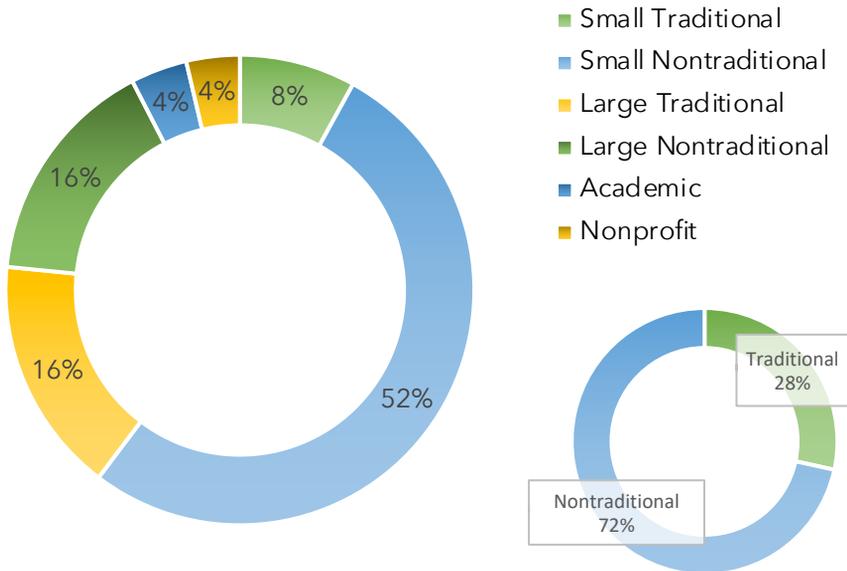




FY20 RECAP & FY21 PATH FORWARD

Despite COVID putting halt on our in-person engagements, business continued as normal, and most importantly we've evolved as an enterprise to better support our members, customer and the warfighter. Below we recap FY20 and highlight some planned FY21 efforts. For a more detailed assessment, look at our GMM materials found [here](#).

FY20 YEAR-END ENTERPRISE STATISTICS



- 461** Members
- 18%** Increase from FY19
- 72%** NDCs
- 60%** Small Business

FUNDING SNAPSHOT

66% to NDCs at the prime or sub level
\$800M to date with **\$137M** awarded in FY20

PROJECTS REVIEW

26 Projects Completed
28 Projects Awarded

FY20 INNOVATIVE EFFORTS

Market Research:
31 July | Tethered UAS Demo

Rapid Acquisition:
16 July | Innovation Combine

- Hosted with VTTI, six technology providers for early stage integrated systems or subsystems navigated four courses on the VA Smart Roads: a gravel road, a paved road, a dirt road/trail, and an off-road trail.
- UAS Standards Workshop held 20 Aug to begin the move towards standardization of UAS to UGV Integration.

FY21 PATH FORWARD



The New NAMC

Effective 1 OCT 2020, NAMC brought talent in-house to better serve our customers, members and the warfighter. Check out our intro to the new team [here!](#) We are excited for the things to come in FY21.

Enhanced Engagement

Based on the success of the networking portion of the September GMM, NAMC will prioritize member networking opportunities, superficially around upcoming projects to elevate the teaming discussions and expedite understanding capability compatibility within NAMC.



Opportunity Diversification

Leveraging our continued success in supporting our customers and the warfighter, NAMC continues to look to new opportunities and projects for our members. This includes continued alignment with Army Applications Lab and other DOD innovation initiatives.