





# **POWERTRAIN**

# Mayer Alloys Corporation | Ferndale, MI | Nontraditional

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## Which Government Customer would you like to pitch your organization to?

The Mayer Alloys Packaging team works with prime contractors who win awards to supply parts to the military and outsource their packaging and kitting needs. We work closely with our customers to ensure all parts are packed and shipped in compliance with the contract. From developing the container and preservation methods, to receiving your parts, packaging and palletizing them and working with your team to bill the applicable government agency, manage the required inspections and ship them to the designated destination. In addition to the military packaging, we also provide packaging to the automotive and aerospace industry.

# What do you consider your organization's differentiator?

Mayer Alloys offers complete military and commercial packaging solutions for all types of containers and preservation levels. We partner with our clients and take on labor intensive projects, service part packaging, warehousing and distribution. Mayer prides themselves on providing customized solutions that address every aspect of military packaging including the creation of special packaging instructions for new parts, building customized containers including mil-spec wooden crates. We maintain fast turnaround times to ensure your products are delivered without any delays.

Our team has the skills, flexibility and tools necessary to adapt to the needs of a wide variety of industry specifications. Our custom packaging and crating solutions are custom-tailored to your needs business, and we handle it every step of the way from developing the container and preservation methods, to receiving your parts, packaging and palletizing them and working with your team to bill the applicable government agency, manage the required inspections and ship them the designated destination.

#### What are you most proud of?

Becoming an extension of our client's team. In addition to the actual packaging work, Mayer Alloys prides itself on customer service. And we take customer service very seriously. More often than not, Mayer acts on behalf of our customers, for billing, shipping, sourcing, testing, and overall project management. We typically lead conference calls with our clients' key government stakeholders, provide recommendations and modifications to optimize their job, source manufacturers, place bids, bill government orders via WAWF, coordinate packaging and supply inspections before shipping, set up shipments and confirm those shipments have arrived.

## Capabilities:

Military Packaging	Land Vehicle Parts, Automotive , Hazmat & Aerospace Packaging		
Packaging Engineerin	g Kitting	Recyclable Containers	Reusable Containers
Custom Crates and Corrugated Containers		Large Part Packaging	1.0